



## JH Technologies

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## Buehler and JH Technologies Form New Partnership

*An agreement has been made between JH Technologies and Buehler for distribution rights in 11 US states.*

Fremont, CA, June 22, 2017 --([PR.com](#))-- JH Technologies, a distributor of optical and digital imaging systems, announced a sales and marketing partnership with Buehler, a global manufacturer of scientific equipment and supplies for use in materials analysis. The partnership allows JH Technologies to market and distribute Buehler products in 11 states including Alaska, California, Hawaii, Oregon, Washington, and Nevada in the western US, and Connecticut, Massachusetts, Maine, New Hampshire, Rhode Island, and Vermont in the eastern US. The strategic partnership is expected to bring localized presence for Buehler products and help to grow market share for both companies.

Materials analysis is required to understand the nature and characteristics of compounds used in the manufacture of medical devices, automotive components, electronics, aerospace and defense products, and research. Understanding microstructures is key to developing and manufacturing high quality products that sustain human health and longevity, provide driving and passenger safety, reliable electronics, safe air travel, and research that establishes coming innovations.

JH Technologies CEO John Hubacz, says "Our customers look at microstructures daily and now, with the Buehler product line, we can help them prepare those microstructures for viewing and analysis. It will allow us to provide a complete materials analysis solution from a single local supplier. The customer benefits from local expertise and product knowledge helping them to make critical decisions much faster. As a leader in this market Buehler brings an 80 year reputation and stature unmatched in the industry and along with our 30 year history and understanding of microscopy and digital imaging, I expect this to be any incredibly fruitful relationship. We work with some of the most innovative companies in the world, it is exciting to think that we can provide them with products and services that will help them develop new innovations with higher quality, and do it faster saving costs."

Buehler Vice President and General Manager, Meredith Platt believes providing local service and support will grow the metallography business. "We are looking to grow our business and this partnership fits like a glove. JH Technologies has in-depth technical knowledge of microscopes and digital imaging solutions, products every one of our customers uses daily to analyze their materials. As a leader in our industry we want to be partnered with JH Technologies, a nation-wide microscope dealer with 30 years of history and one of the largest dealers in the country with an excellent reputation for service and support. It's an incredible match that will help us both grow our businesses beyond current industry growth rates."

JH Technologies CTO, Micah Harrel says "We are proud to include Buehler in our line of products. The quality of the organization and the products stands right beside the other great brands we support including Leica Micro-Systems, Navitar, Mitutoyo, and others." JH Technologies represents a wide range of premium brands in the microscopy and digital imaging businesses. For a complete list go to <http://www.jhtechnologies.com/products/manufacturers>).

### About JH Technologies

JH Technologies is a major national optics and microscopy dealer with 30 years of experience in optical and digital imaging for applications in semiconductor, solar cell, micro-technology, medical device, forensic, research, and educational markets. JH Technologies continues to expand its reach to include regional offices in Fremont, Ca., Los Angeles, Ca., Portland, OR., and Boston Ma. They serve some of the largest and most innovative companies in the world, research organizations, government labs, as well as start-ups, and educators. JH Technologies sales staff

consists of engineers and scientists who are dedicated to providing the most appropriate solutions for their customer's unique problems. The sales staff is supported by an outstanding group of factory trained applications experts and service engineers. Visit <http://www.JHTechnologies.com> to learn more about the solutions JH Technologies can provide.

#### About Buehler


Buehler, An ITW Company, is a global industrial manufacturer of value-added consumables and testing equipment with related service businesses. The company innovates solutions and offers expert service and support throughout the materials preparation and analysis market. For additional information on the Buehler product offering please visit [www.buehler.com](http://www.buehler.com) or contact Buehler at [marketing@buehler.com](mailto:marketing@buehler.com) USA 1-847-295-6500.

In 2006, Buehler was acquired by ITW, a developer and processor of engineered components, industrial systems and consumables. ITW is a global, Fortune 200 company with 51,000 employees across 56 countries. For additional information on ITW please visit [www.itw.com](http://www.itw.com).

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